Exhibit 11 (Redacted) (Previously Filed Under Seal as Dkt. 510-9)

CASE 0:16-cv-01054-DTS Doc. 657-7 Filed 10/23/19 Page 2 of 6

Message

From: Haines, John K [IMCEAEX-

_O=FAIRISAAC_OU=FIRST+20ADMINISTRATIVE+20GROUP_CN=RECIPIENTS_CN=JOHNHAINES@BY1PR10MB0135.namprd10.proc

Sent: 4/4/2006 9:07:42 PM

To: Bill Waid [BillWaid@fico.com]
Subject: Pricing approval for Chubb ELA

Attachments: CHUBB ELA Quote enterprise licensing 4-4-06.xls

Bill,

I want to pass this pricing by your for Chubb. It is for an ELA and is primarily for budgetary purposes. It was a question posed by another group monitoring the particular application license opportunity that we are pursuing. We did inform them that we would credit any fees paid for licenses toward an ELA if done within a year.

Chubb Group of Insurance Companies signed \$12.3B in policies in 2005 and based on that we used a

John Haines | Director Sales EDM Technologies Eastern Region

Fair Isaac Corporation | Enterprise Decision Management Technologies 338 Woodbury Road Cold Spring Harbor, NY 11724 Office: (631) 367-3665 | Cell: (516) 982-9341 | Fax: (631) 367-8270

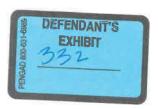
Email: johnhaines@fairisaac.com

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EXHIBIT 11



No image available for this record.

Blaze Advisor Price Quote

Price Quote For Enterprise Licensing by Chubb Insurance Group of Companies - April 4, 2006

To: James Black

Chubb & Son, CSI Division; Vendor Management Department 15 Mountain View Road; Warren NJ 07061-1615

iwblack@chubb.com

From: Larry Wachs, Account Executive -- Fair Isaac Corporation 498 Seventh Avenue; New York City 10018 larrywachs@fairisaac.com

516-791-5139 917-968-5959(M) 917-322-9087

Russell Schreiber, Client Partner- Insurance - Fair Isaac Corporation

498 Seventh Ave; New York City 10018

Dale Zwizinski, Regional Sales Engineer -- Fair Isaac Corporation dalezwizinski@fairisaac.com

401-952-9231

Note: The following Enterprise License Quotation is included at this time for budgetary purposes. The final quotation is contingent upon

a number of factors including:

Probable number of applications that will benefit from our decision-making technology

Size of applications that will use our decision-making technology

Rate of technology adoption (eg: 20 applications within 5 years or in 20 years)

Value of reduction in IT costs

Value of business agility and precision gain

· Number of product options being purchased as part of the license

We would appreciate the opportunity to sit with Ashwin Shah and the Enterprise Governance group in order to conduct the requisite discovery answers to these questions This would result in a formal quotation that would be most reflective of the Chubb requirement for our Enterprise license.

Enterprise Deployment License is for unlimited use for all Chubb Insurance Group Application Development

Total Qty Unit Price Description

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Slaze Advisor Price Onote

This Chubb Enterprise license includes the .NET and Java platform versions

Blaze Advisor Price Quote

FERMS AND CONDITIONS

- Price Quote is valid for thirty (30) days.
- Payment Terms are NET 30 days from execution. Ъ.
- Applicable tax will be applied to invoices, F.O.B. San Jose, California.
- Purchase Orders are to be sent directly to

ં Ġ. Legal/Intellectual Property Group

Fair Isaac Corporation

- Mutual Acceptance of Software License Agreement for each Blaze Advisor software product purchased. Blaze 5935 Cornerstone Court West, San Diego, CA 92121 o;
 - Advisor products are warranted for 30 days. The License will include industry-standard
- non-disclosure, indemnification and limitation of liability terms. This information represents a confidential disclosure between Fair Isaac and your company and is not to be disclosed outside your company without Fair Isaac's

 - prior written permission.
 - non-production environments for testing, QA, etc. Development also allows unlimited deployment of any rule maintenance applications that are developed. Development licenses are sold per seat or per developer. The Blaze Advisor Development License entitles a developer to use the development tools and to run 4
- customer-facing or internal. It is not intended for systems used solely to support quality assurance, testing, or training. processing. This means working with real data supporting actual business operations of the company, whether The Blaze Advisor Deployment License allows the software to be run on a system handling production-level Production deployment licenses are made available for a specified application or applications. bi)
- written notice of its intent not to renew within sixty (60) days prior to the end of the current maintenance and support term. Maintenance and support will renew at the same rate in subsequent years, subject to increase by an amount not Annual Maintenance. Customers with current annual maintenance support contracts have access to phone, email, to exceed the most recent annual change in CPI. CPI means the Consumer Price Index for All Urban Consumers Thereafter, maintenance and support will automatically renew in one-year increments unless Customer provides Web or fax technical support and will be sent product releases, updates or upgrades as they are generally made available to all commercial users free of charge. The first year of support is mandatory with all license sales. Ъ.
 - enabled application. Included within this class are sections devoted to object modeling, rule service design, repository design, rule writing, rule maintenance, and rule service deployment. Students will learn how to develop rules within Blaze Advisor Fundamentals class provides students with a solid foundation for developing their first Blaze Advisor the development environment and create easy to use HTML templates that allow non-technical business users to (CPI-U) for the US City Average for All Items, 1982-84=100, as published by the US Bureau of Labor Statistics.
- create custom rule maintenance applications with structures more complex than those that can be supported using the have completed the Fundamentals class. Developers will learn two things: advanced rule templatization and how to Blaze Advisor Advanced Rule Maintenance Application Development class is targeted towards developers who Blaze Advisor Rule Maintenance Application Generator.

create new, or modify existing rules.

Blaze Advisor Advanced Rule Service Deployment & Advisor Rule Server course teaches developers how to use Blaze Advisor Rule Server to embed Blaze Advisor rule services into either single-user or multi-tier distributed special topics such as deploying in a COM environment, integrating Blaze Advisor Server with MQ Series, and enterprise applications. This course also provides a review of deployment related issues that may occur and

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